# Offshore / Oil Services - Investment Perspectives

Astrup Fearnley Shipping & Energy Conference



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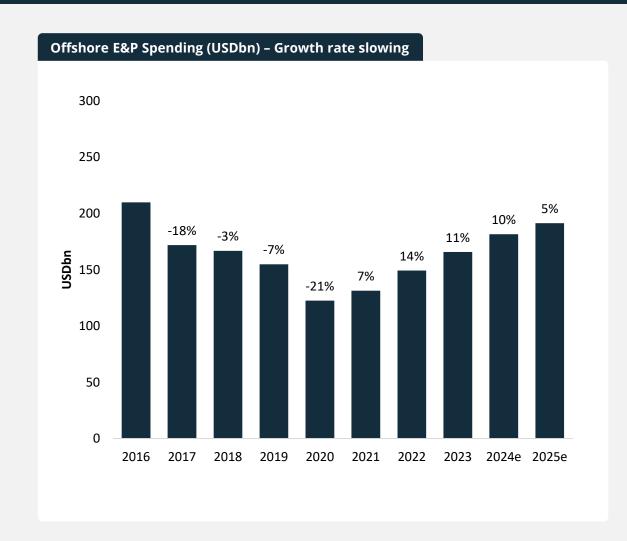


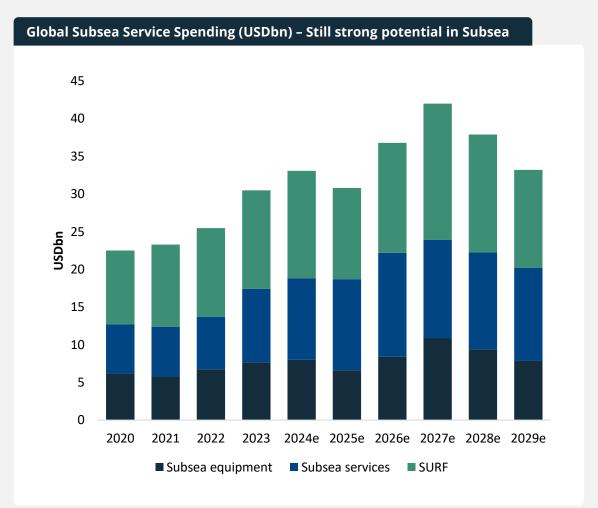




## Spending focus towards Subsea – but high FID activity will trickle down to Drillers







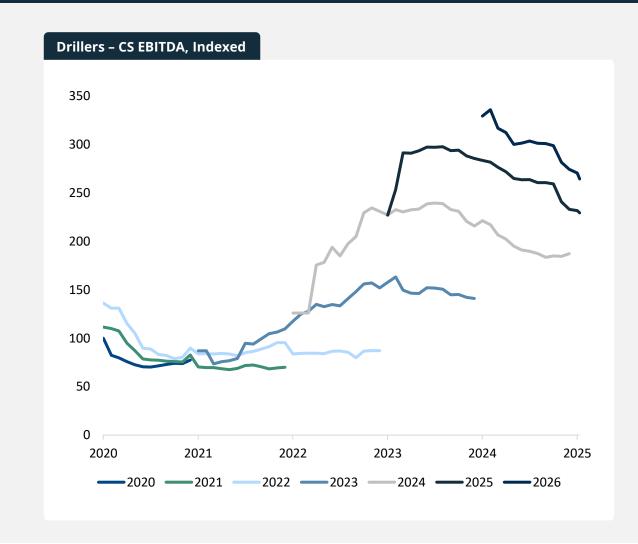
Source: Woodmac, S&P Global Commodity Insights

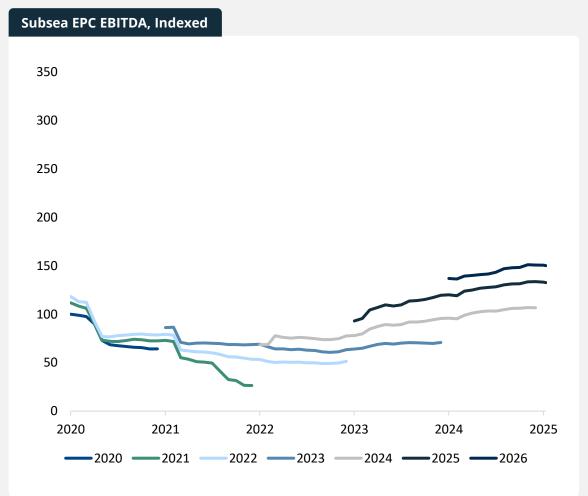


## **As Earnings Goes - So Goes Shares**



Steep negative earnings revisions for the Drillers - In contrast to positive momentum in Subsea





Source: Factset, Fearnley Securities



# Remain constructive amid attractive valuations - oil add risk to downside though Upcycle thesis remains intact supported by strong long-term fundamentals



## Last year

## **Supportive long-term fundamentals**

- Multi-year under-investments
- Energy security & diversification + transition
- A finite supply side (no newbuilds)

## Apparent oil risk higher than normal into 2024

- Oil prices likely rangebound, unless...
- Macroeconomic hard-landing → Downside risk
- Middle East escalation → Upside risk

## Valuations remains attractive + mostly healthy balance sheets

- Priced below historical average despite strong outlook
- Drillers: Avg. implied steel values c. USD 300m (7<sup>th</sup> gen eq.)
- Services: Avg. c. 5x 2025 EV/EBITDA

## Three Steps Forward – Two Steps Back



## Last year

## **Supportive long-term fundamentals**

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## Now

## **Supportive long-term fundamentals**

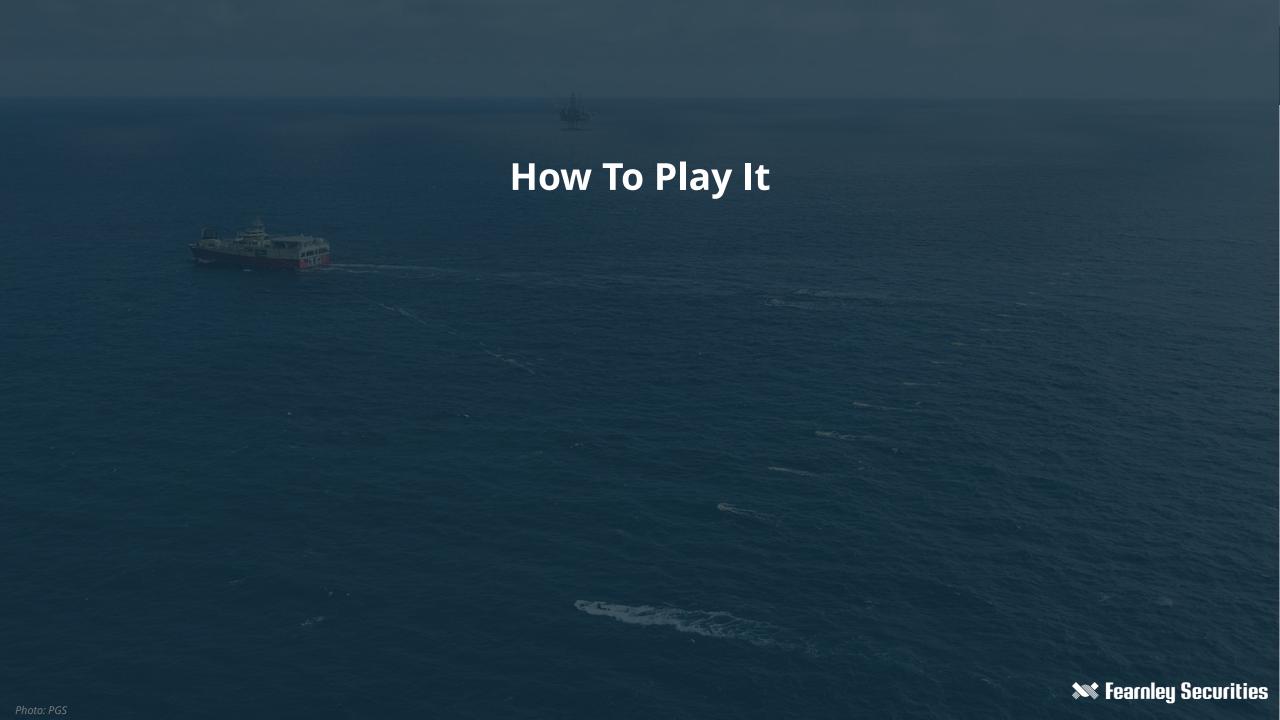
- Reserve replacement ratio a growing concern
- Oil Co's long-term plans (FIDs) supports upcycle duration
- A finite supply side (no/limited newbuilds)

## Oil risk higher than normal into 2025

- Oil prices likely rangebound, unless...
- Demand tepid improvement in 2025? → Downside risk
- Supply ads → Upside risk

## Valuations remains attractive + mostly healthy balance sheets

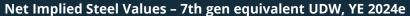
- Priced well below historical average
- Drillers: Avg. implied steel values c. USD 250m (7<sup>th</sup> gen eq.)
- Services: Avg. c. 4.5x 2026 EV/EBITDA

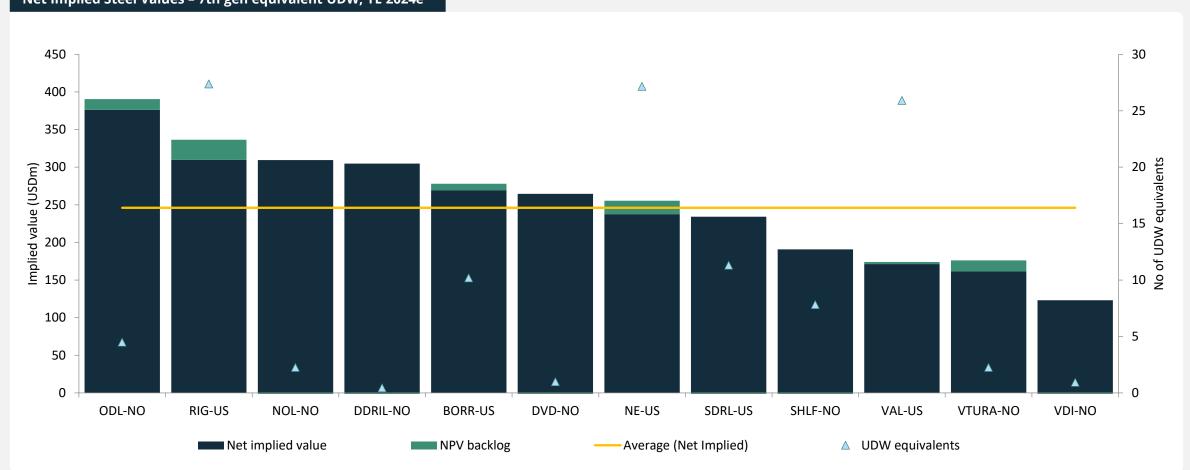




# Drillers: Steel values remain attractive, average implied at c. USD c. 250m Range of USD 123-360m (average of c. USD 260m excl. lowest priced share).





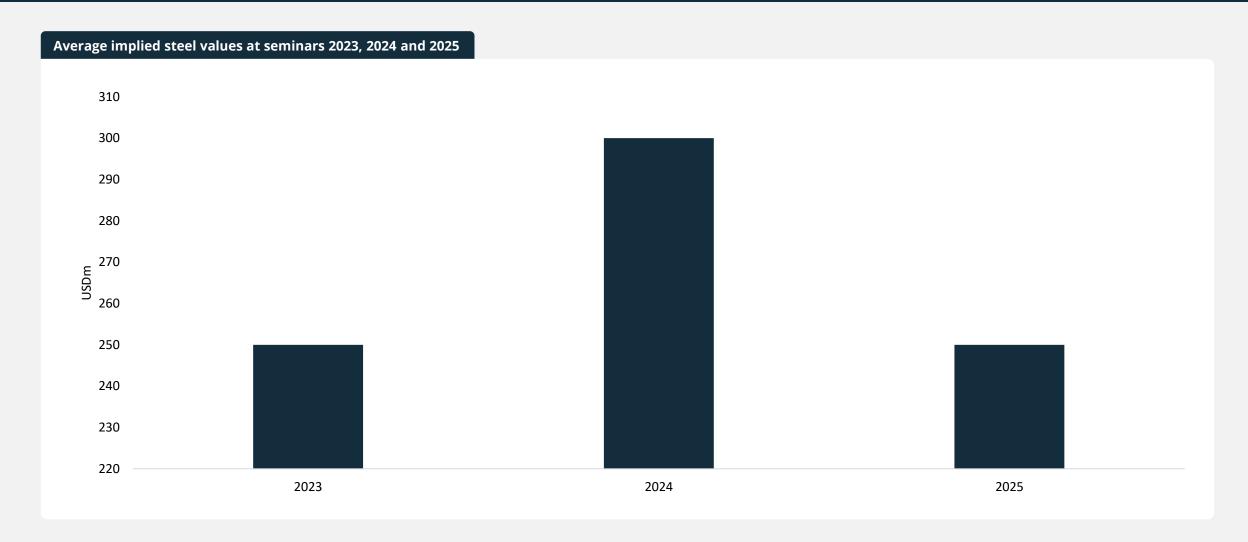


Source: Fearnley Securities, Company reports, Factset



# **Drillers: Two Years Lost, Back to 2023**





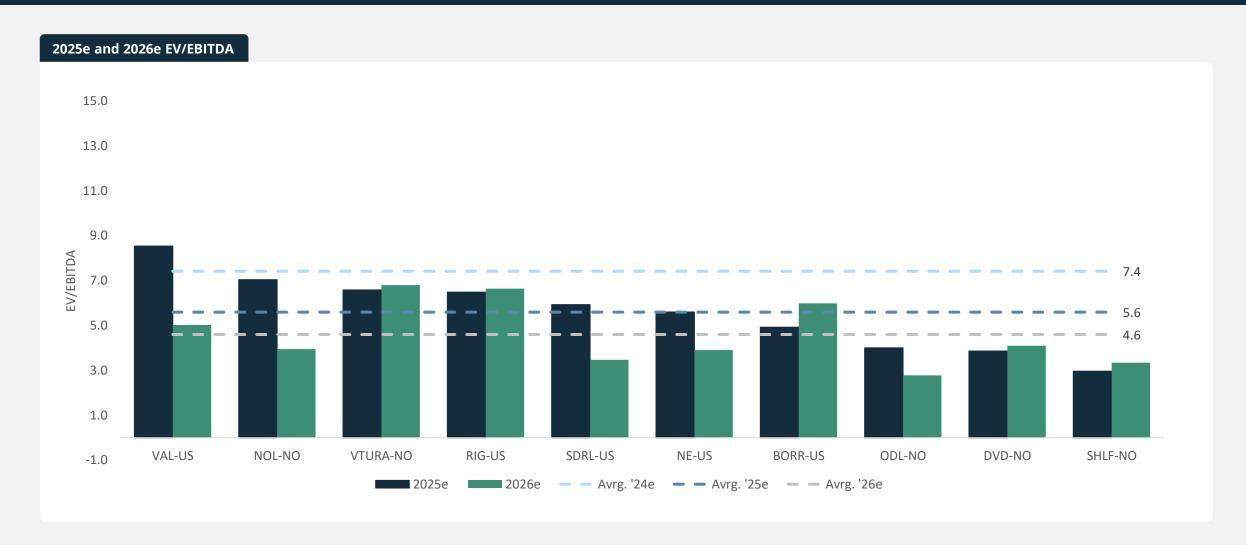
Source: Fearnley Securities, Company reports, Factset



# **Drillers: Also screens attractive on earnings multiples**



Trading at average 5.6x 2025e EV/EBITDA and 4.6x 2026e

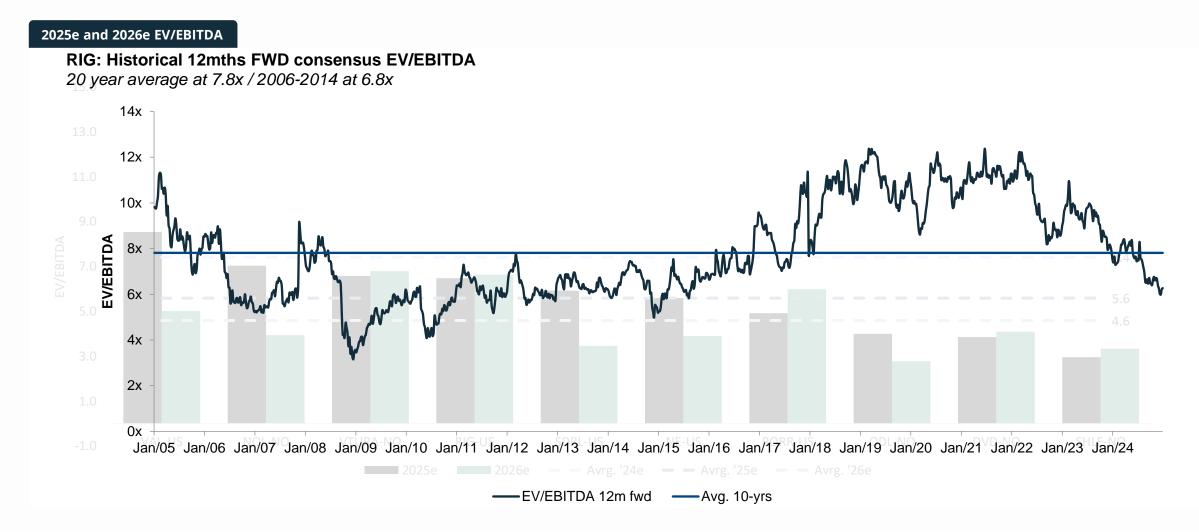


Source: Factset, Fearnley Securities



# **Drillers: Also screens attractive on earnings multiples** *Trading at average 5.6x 2025e EV/EBITDA and 4.6x 2026e*

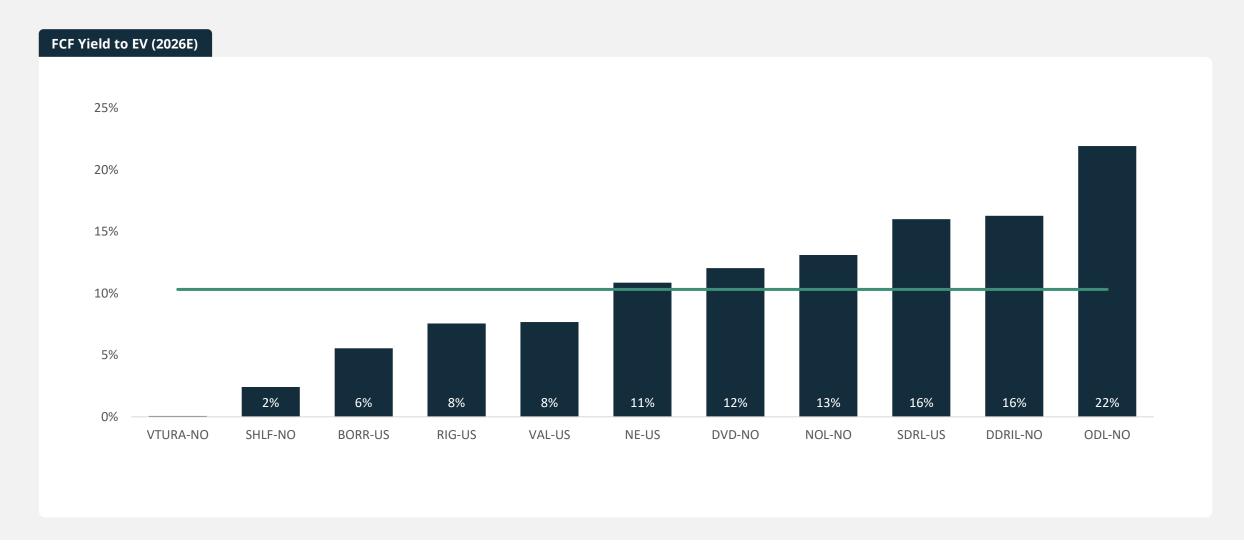




Source: Factset, Fearnley Securities

# And comes with increasing FCF yields – paving the way for healthy capital returns FCF increasing to 10% average for 2026e, incl. one above 20% (ODL)





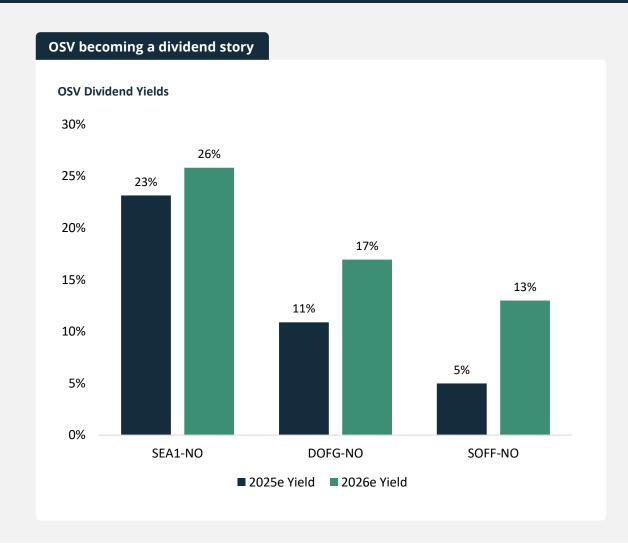
Source: Bloomberg, Factset, Fearnley Securities

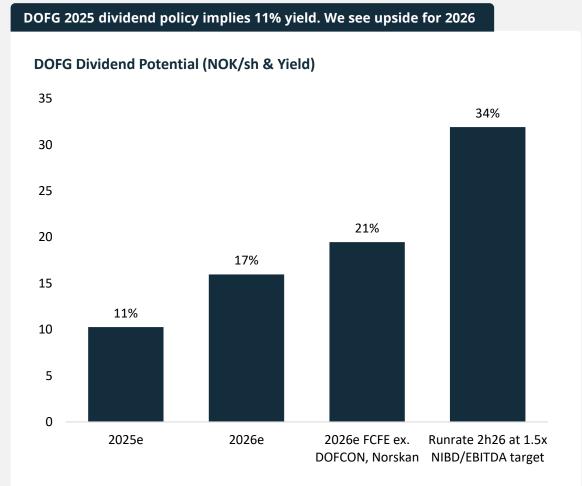


## **OSV: Capital finally flowing back to shareholders**









Source: Companies, Factset, Fearnley Securities

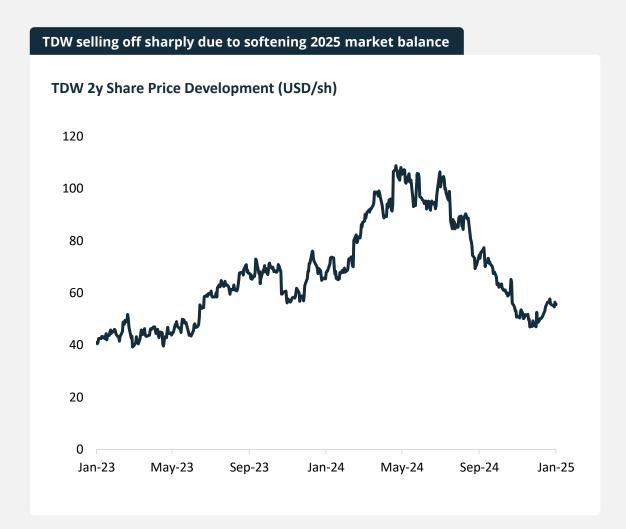
Note: SEA1-NO 2025 based on actual dividend distribution announced on January 9th

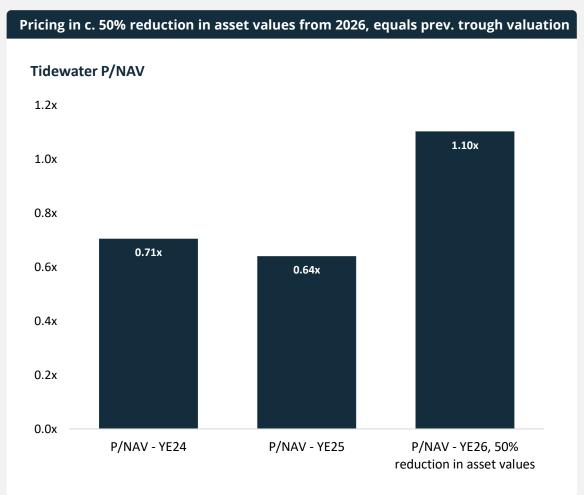


# OSV: Steep sell-off for Tidewater in 2h24 – downcycle values reflected come 2026

Not reflecting underlying long-term fundamentals, adding comfort to current valuation







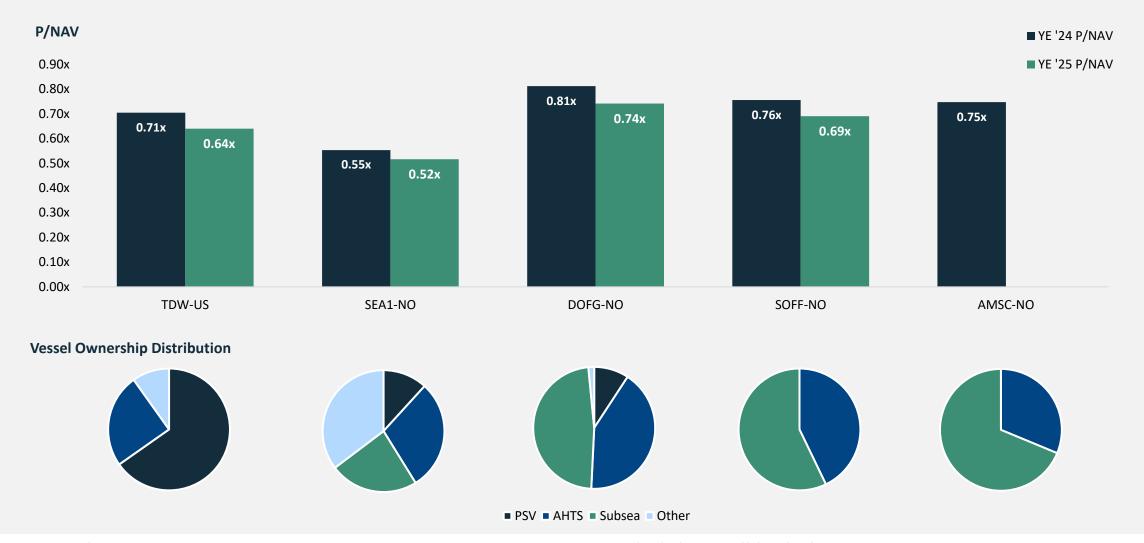
Source: Infront, Fearnley Securities



# **Offshore Supply Vessels**

# We highlight subsea exposures due to favorable risk/reward



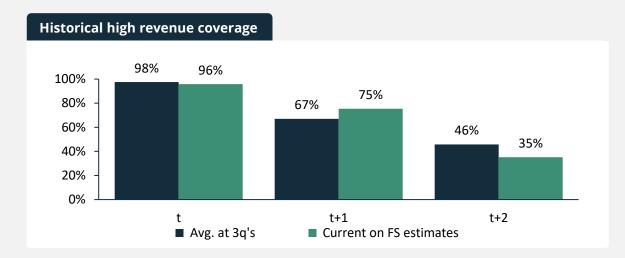


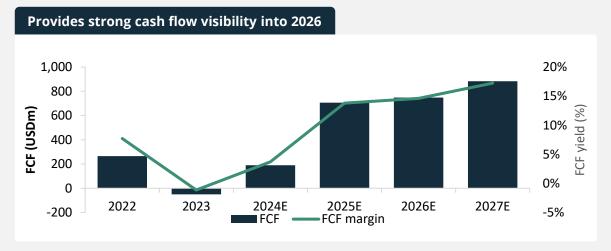
Source: Companies, Fearnley Securities

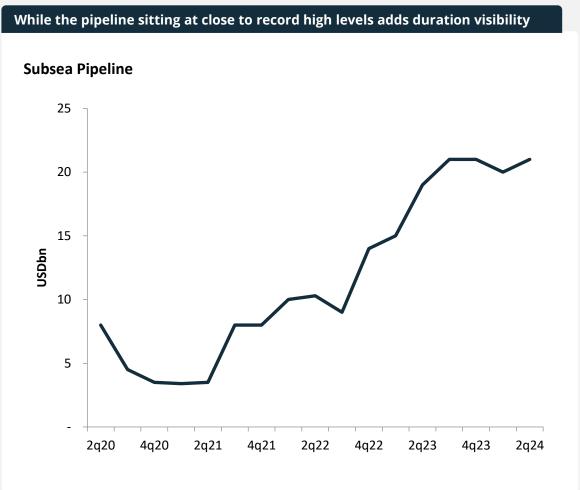
Note: AMSC P/NAV based on latest reported balance sheet figures. SOFF: Ownership weighted

# **Subsea 7 in a league of its own – supported by strong backlog and pipeline** *Strong FCF yield*









Source: Company filings and presentations, Fearnley Securities



## **Sector Views & Top Picks**



# Near-term softness in some subsectors – long-term fundamentals remains intact

- Multi-year upcycle robust long-term Oil & Gas Environment
- BE prices generally below USD 40bbl + high discipline among Oil Co's
- E&P capex decoupling from oil price (to a point). Oil Co's yield focus

## Attractive valuations – but downside risk to (consensus) estimates

- Revenue and earnings growth amid legacy backlog rolling off
- Strong and growing FCF's setting up for attractive capital returns
- Sector priced well below historical average despite strong outlook

	Offshore Drillers	FD / Services	OSV
Top Picks	NE, ODL, VTURA	SUBC	DOFG
Comments	Headwinds in benign floater and JU markets  Dayrate levels at risk. Fsest. generally below CS  Term contract awards for work starting in 2026/2027  Capital returns	Orderbook surpassing prev. upcycle peaks – while the opportunity set continues to grow  Order intake and positive earnings revisions	CSV market close to sold out and demand is looking to outpace orderbook  Dayrates supporting strong profitability in OSV  DOFG premium pricing warranted: highest subsea exposure (> 70% of 2025e EBITDA), clear dividend strategy and earnings potential in DOF Denmark

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reliance on provision in the Financial Promotion Order.

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1934, as amended. The information contained in this Recommendation is intended solely for certain major U.S. institutional investor" (as such Fearnley Affiliated entities regularly seek investment banking mandates and may at any time perform term is defined in Rule 15a-6, an "MII") and may not be used or relied upon by any other person for any purpose. Each U.S. recipient of this investment banking or other services or solicit investment banking or other mandates from companies covered in Recommendations. Recommendation represents and agrees, by virtue of its acceptance thereof, that it is a MII and that it understands the risks involved in Fearnley Securities AS and other Fearnley affiliated persons may (i) hold positions in securities covered in executing transactions in such securities. Any U.S. recipient of this Recommendation that wishes to discuss or receive additional information. Recommendations, including taking long or short positions and/or buying or selling such securities, (ii) act as investment bankers for issuers regarding any security or Recommendation Subject mentioned herein, or engage in any transaction to purchase or sell or solicit or offer the of such securities, (iii) act as market makers for such securities, (iv) serve on the board of any issuer of such securities, or (v) act as paid purchase or sale of such securities, should contact a registered representative of Fearnley Securities, Inc., a U.S. broker-dealer registered with consultant or advisor to any issuer. In order to avoid any conflict of interests Fearnley Securities AS and its employees will adhere to internal the Securities and Exchange Commission and a Member of FINRA, located at 880 Third Avenue, 16th Floor, New York, NY 10022. Any regulations, recommendations from the Norwegian Securities Dealers Association and relevant legislation and regulations from the Financial



## DISCLOSURES AND DISCLAIMERS FOR RECOMMENDATIONS



## **EQUITY AND FIXED INCOME**

#### 10. Previous Recommendations

Please contact fondsweb@fearnleys.no to receive additional information about Recommendations in the financial instruments of the issuing. The following list presents information regarding any: company the last 36 months, including data on changes in Recommendations. Please be aware that certain informal Recommendations may be excluded.

### 11. Previous Reports

Link to previous reports

#### **Disclosure of Positions**

The following table presents holdings in financial instruments under the Norwegian Securities Trading Regulations section 3-10 (2) and section months, as well as identification of all categories of services offered (investment banking, non-investment banking 3-11 (1), as well as Section 13(d) of the U.S. Securities Exchange Act of 1934. Fearnley Securities AS - consolidated with related companies and associated persons - has the following holdings of (a) equities of the Recommendation Subject that exceed 1% of the total share capital of the of such Recommendation Subject. The aggregate of all Fearnley analyst holdings are disclosed)

Last updated 30. November 2024	Analyst's holding		Others	
Company Name	Equities	Bonds	Equities	Bonds
Aker BP ASA	33	-	-	-
DNO ASA	600	-	-	-
Equinor ASA	20			
Green Minerals	40	-	-	-
Northern Ocean	2.000	-	-	-
Odfjell Drilling Ltd	3.000	-	-	-
Proximar Seafood AS	4.026			
Reach Subsea	1.541			
SeaBird Exploration	226	-	-	-
TGS ASA	34	-	-	-
Ventura Offshore	54	-	-	-
Vår Energi ASA	290	-	-	-

#### 13. Disclosure of Assignments and Mandates

(i) participation by any Fearnley party as manager or co-manager of a public offering relating to a Recommendation Subject in the preceding twelve months:

(ii) receipt of compensation by a Fearnley party for investment banking services from a Recommendation Subject in the preceding twelve months;

(iii) expectation that a Fearnley party will receive, or intends to seek, compensation for investment banking services from the Recommendation Subject in the following three months: and

(iv) receipt of compensation by a Fearnley party for products or services other than investment banking services in the preceding twelve securities-related, or non-securities services).

- Belships ASA
- Biofish Holding AS
- BlueNord ASA
- Borr Drilling Ltd
- BW Energy Limited
- Cavendish Hvdrogen ASA
- d'Amico International Shipping SA
- Diana Shipping Inc

- Dorian LPG
- Golar LNG Limited Gram Car Carriers ASA
- Hav Group ASA
- Navigator Holdings Ltd
- NEL ASA
- Noble Corporation Plc
- M Vest Water AS

- MPC Container Ships ASA
- Odfjell Drilling
- Paratus Energy Services
- SFL Corporation Ltd
- Soiltech ASA
- Ventura Offshore Holding Ltd

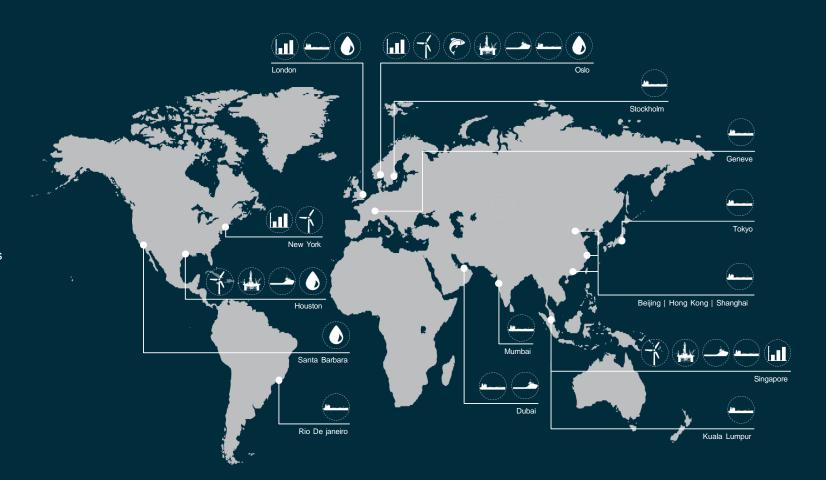
#### 14. Statistics

The following table presents information pursuant to Commission Delegated Regulation (EU) 2016/958, including quarterly statistics regarding the ratio of Recommendation categories issued by Fearnley Securities AS, as well as the corresponding ratio of Recommendation categories issued with respect to Recommendation Subjects for which Fearnley Securities AS provided investment banking services during the preceding twelve months.

Last updated 31 December 2024

Rating distribu	ution		Investment banking relationship		
Buy	Hold	Sell	Buy	Hold	Sell
80%	17%	3%	77%	18%	5%





Investment Banking | Direct Investments



Renewable Energy & Cleantech



Aquaculture



Shipping



Offshore Rig



Offshore Supply



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**Energy Broking** 

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